



As a husband, father, and small business owner, nothing is more important to me than providing for my family and keeping them safe and secure. I believe that most people feel the same way. That is why I have dedicated my career to helping families and small businesses plan for the future and protect the well-being of their loved ones.

Although life has taught us to **“always be prepared”** and “expect the unexpected,” only about 60% of Americans have actually taken the time to prepare a plan to handle their affairs after death or disability. That’s simply not good enough. In fact, I’ve witnessed firsthand what not having a plan in place can do, sometimes resulting in the complete self-destruction of a family or business.

As an estate and business planning attorney, my passion is to help families and small businesses plan for and successfully navigate the unexpected and inevitable events in life. Specifically, my job is to ensure that (1) personal, family, and business goals are realized, (2) risks and expenses are minimized, and (3) peace of mind is achieved.

I take pride in providing each of my clients with personal attention, timely assistance, clear communication, and excellent results. I take the time necessary to make sure I fully understand each client’s values, goals, desires, questions, and concerns. I explain, in plain English, the available options and my recommendations based on the client’s specific situation. Working together, we then develop and implement a carefully tailored plan to ensure that the client’s objectives are achieved.

My objective is to make sure each of my clients fully understands the available options, is actively engaged, and feels absolutely comfortable throughout the entire planning process.

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WILL WORKSHOPS

If a married couple has minor children and no will, that means that they also have not picked a guardian for their children, leaving the courts in charge to make these decisions, among other important decisions, for them. That’s not good!

Attend one of our two-hour will workshops presented by estate planning attorney, Scott Golightly, and get the information that married couples need to prepare the four essential estate planning documents: wills (with a built-in trust for children), general powers of attorney, healthcare powers of attorney, and living will advance directives.

The workshop’s small group setting (5 to 6 married couples) affords us the flexibility to offer attendees a nearly 50% discount on the fee associated with private counsel for these essential estate planning documents. Rest assured, confidentiality of your personal information is preserved.

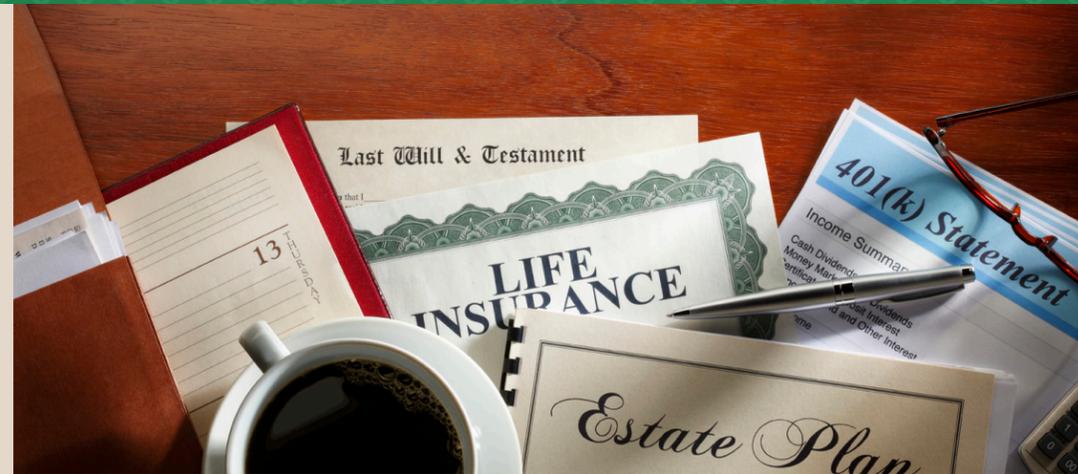
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at our next workshop.
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WHY DO I NEED A WILL?

- 1. Pick the person(s) who will raise your children.** You can appoint a guardian of your minor children in your will. If you don't pick one, the courts will pick one for you. If a court action is required, several family members or friends may come forward, creating a custody battle over your children who are already dealing with the trauma of having lost a parent (or both parents).
- 2. Decide how and when your property is distributed.** A will allows you to decide who gets your property and when they get it. If you don't spell this out, the courts will pick your beneficiaries for you and the amounts they will receive.
- 3. Choose who handles your affairs when you're gone.** You can handpick an "executor" in your will and give that person the authority he or she needs to take care of things the way you want. If you don't name an executor, the court will select a person for you. Importantly, however, the person the court picks (called an "administrator") is given less authority than your executor.
- 4. Avoid the need for a guardian of the property for any minor children.** Children under 18 can't legally receive property directly. If a minor is entitled to an inheritance, the court will need to appoint a "guardian of the property" who will handle those assets for the minor until he or she reaches 18. Writing a will can help you avoid this by picking a "trustee" to manage those assets for the minor in a simple trust created by your will that takes effect at your death.
- 5. Minimize family fights.** If you don't spell out your wishes in your will, the courts will need to get involved. When the courts get involved, people hire lawyers. When lawyers get involved, things can get complicated, expensive, and often heated. Family dynamics can turn on a dime when money is involved! Writing a will is a good way to avoid this type of infighting.
- 6. Leave a legacy.** You can use a will to make charitable gifts and leave a lasting legacy. Do you want to fund a scholarship for your Alma mater or leave a meaningful gift to your place of worship? You can do that in a will. The laws that kick in if you die without a will don't include charities. In fact, the laws currently on the books say that, if the courts can't find a beneficiary for you, the Commonwealth of Virginia gets your estate.

PLAN FOR
THE FUTURE
AND
PROTECT
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FREQUENTLY ASKED QUESTIONS

What documents does the will workshop provide me? The will workshop is designed to ensure that married couples get the four essential estate planning documents:

1. Wills (with a built-in trust for children)
2. General powers of attorney
3. Healthcare powers of attorney
4. A living will advance directive

During the workshop, Scott Golightly will educate attendees on the entire estate planning process and guide them through a customized worksheet. After the workshop, if attendees wish to complete their estate planning documents, they may retain Scott Golightly and his law firm to draft the actual planning documents and oversee their proper execution.

What does the will workshop cost? Married couples may reserve their seats for the Workshop with a \$100 non-refundable deposit. After the workshop, couples may retain Scott Golightly and his firm to complete the estate planning documents for an additional \$700, making the total cost of completing the married couple's eight estate planning documents \$800. Workshop attendees get the same quality legal documents as the firm's clients who opt for private counsel, but at a nearly 50% discount from the firm's standard fees for this work.

How long does the process take? The workshop takes about two hours to complete. If you retain our firm to complete your estate planning documents, you should be completely finished and ready to sign in our office within two weeks from the date of the workshop. Won't that be a big relief?



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